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Current Position

2006 – today Professor of Microeconomics at the European Center for Advanced Research in Economics and Statistics (ECARES), Université Libre de Bruxelles

Other Affiliations

2005 – today Research Fellow of the Centre for Economic Policy Research (CEPR)
2004 – today Research Fellow of the CESifo Research Network

Past Positions

2004 – 2006 Chargé de Cours at ECARES, Université Libre de Bruxelles
2002 – 2004 Professor of Public Economics at the University of Maastricht
2000 – 2002 Head of the Department of Economics of the University of Vienna
1997 – 2000 Associate Professor at the University of Vienna
1997 – 1999 TMR Fellow at the CentER for Economic Research, Tilburg University
1993 – 1997 Assistant Professor at the University of Vienna

Education

1997 Habilitation in Economics, University of Vienna
1993 PhD in Economics (Dr.rer.soc.oec.), University of Vienna
1990 Master in Economics (Mag.rer.soc.oec.), University of Vienna

Fields of Research

Behavioral Economics
Experimental Economics
Game Theory
Industrial Economics

Publications

- Other-Regarding Preferences in General Equilibrium (with M. Dufwenberg, P. Heidhues, F. Riedel, and J. Sobel), *Review of Economic Studies*, Vol. 78(2), April 2011, 613-639
- General Equilibrium and the Emergence of (Non) Market Clearing Trading Institutions (with C. Alós-Ferrer), *Economic Theory*, Vol. 44(3), September 2010, 339-360
- Investments into Education - Doing as the Parents Did (with A. Sebald), *European Economic Review*, Vol. 54(4), May 2010, 501-516
- On the Evolution of Market Institutions: The Platform Design Paradox (with C. Alós-Ferrer and M. Walzl), *Economic Journal*, Vol. 120(543), March 2010, 215-243
- Your Morals are Your Moods (with L. Rigotti and A. Rustichini), *Journal of Economic Behavior and Organization*, Vol. 59(2), February 2006, 155-172
- Endogenizing Market Institutions: An Experimental Approach (with M. Niederle and J. Potters), *European Economic Review*, Vol. 49(7), October 2005, 1827-1853
- Learning to Like What You Have - Explaining the Endowment Effect (with S. Huck and J. Oechssler), *Economic Journal*, Vol. 115, July 2005, 689-702
- Employment Duration and Resistance to Wage Reductions (with M. Burda, W. Güth, and H. Uhlig), *Homo Oeconomicus*, Vol 22(2), 2005, 169-189
- A Theory of Sequential Reciprocity (with M. Dufwenberg), *Games and Economic Behavior*, Vol. 47(6), May 2004, 268-298
- Inefficient Equilibria in Lobbying (with A. Prat), *Journal of Public Economics*, Vol. 82(3), December 2001, 349-375
- Theoretically Robust But Empirically Invalid: An Experimental Investigation Into Tax Equivalence (with R. Kerschbamer), *Economic Theory*, Vol. 16(3), Fall 2000, 719-734
- Reciprocity and Wage Undercutting (with M. Dufwenberg), *European Economic Review*, Vol. 44(4-6), May 2000, 1069-1078
- Imperfectly Observable Commitments in n-Player Games (with W. Güth and K. Ritzberger), *Games and Economic Behavior*, Vol. 23(1), April 1998, 54-74
- Gift Exchange and Reciprocity in Competitive Experimental Markets (with E. Fehr and A. Riedl), *European Economic Review*, Vol. 42(1), January 1998, 1-34
- Reciprocity as a Contract Enforcement Device: Experimental Evidence (with E. Fehr and S. Gächter), *Econometrica*, Vol. 65(4), July 1997, 833-860
- On the Possibility of Efficient Private Provision of Public Goods through Government Subsidies (with C. Puppe), *Journal of Public Economics*, Vol. 66(3), December 1997, 489-504
- On the Formation of Political Coalitions (with C. Puppe), *Journal of Institutional and Theoretical Economics*, Vol. 153(2), June 1997, 293-319
- Involuntary Unemployment and Non-Compensating Wage Differentials in an Experimental Labour Market (with E. Fehr and A. Riedl), *Economic Journal*, Vol. 106, January 1996, 106-121
- Intransitive Choices Based on Transitive Preferences: The Case of Menu-Dependent Information (with C. Puppe), *Theory and Decision*, Vol. 41(1), June 1996, 37-58
- Reciprocal Fairness and Noncompensating Wage Differentials (with E. Fehr and S. Gächter), *Journal of Institutional and Theoretical Economics*, Vol. 152(4), December 1996, 608-640
- Insider Power, Wage Discrimination and Fairness (with E. Fehr), *Economic Journal*, Vol. 104, May 1994, 571-583
- The Role of Envy in Ultimatum Games, *Journal of Economic Behavior and Organization*, Vol. 25(3), December 1994, 373-389

Does Fairness Prevent Market Clearing? An Experimental Investigation (with E. Fehr and A. Riedl), *Quarterly Journal of Economics*, Vol. 108(2), May 1993, 437-459

Working Papers

Good rankings are bad - Why reliable rankings can hurt consumers (with L. Bouton), CEPR Discussion Paper 8702, December 2011

Myopic or Farsighted? An Experiment on Network Formation (with M. Mantovani, A. Mauleon, and Vincent Vannetelbosch), CEPR Discussion Paper 8263, February 2011

How (Not) to Decide: Procedural Games (with G. Aldashev and A. Sebald), ECORE Discussion Paper 2010/81, August 2010

Learning and Market Clearing (with C. Alós-Ferrer), mimeo, February 2008; Previous version under the title: Does Learning Lead to Coordination on Market Clearing Institutions?

Presentations at Conferences and Workshops

Arne Ryder Symposium, Lund 2000

CESifo Area Conference on Applied Microeconomics, Munich, 2007

Conference Gaming Incentive Systems: Theory and Evidence, Bonn, June 2011

Economic Science Association Annual Meeting, 1999, 1998

Econometric Society European Meeting, 2002, 1998, 1997, 1994, 1993

ESI Pre-Spring Workshop, Max Planck Institute of Economics, Jena, 2009, 2008

European Economic Association Annual Congress, 2002, 1995

European Winter Meeting of the Econometric Society 1993

Workshop on Economic Design and Institutions, Facultes Universitaires Saint-Louis, Brussels, 2011, 2010

I.S.E.O international graduate summerschool on "The crisis of financial markets and its effects on the world economy", 2009

IAREP/GEW Conference 1992

Jahrestagung des Vereins für Socialpolitik 1997, 1995

Royal Economic Society Annual Conference 1992

Tagung des Sozialwissenschaftlichen Ausschusses des Vereins für Socialpolitik, 2000, 1998

Tagung des Theoretischen Ausschusses des Vereins für Socialpolitik, Gerzensee, 2005, 2001

Seminar Presentations

Presentations given at the following universities and other research institutions: Tinbergen Institute Amsterdam, Antwerpen, Humboldt University Berlin, Bonn, Bratislava, ECARES Brussels, Harvard University Cambridge, Constance, Dortmund, Copenhagen, Erfurt, Frankfurt, Gothenburg, Graz, Groningen, Technion Haifa, Heidelberg, Helsinki, Max Planck Institut Jena, Karlsruhe, Leuven, Linz, Brunel University London, London Business School, Queen Mary College London, Royal Holloway College London, University College London, CORE Louvain-la-Neuve, Lyon, Maastricht, Mannheim, Bocconi Milano, Munich, Namur, Nottingham, Nuremberg, ADRES Paris, CERAS Paris, St. Gallen, Stockholm, Rotterdam, CentER Tilburg, Toulouse, Uppsala, York, Utrecht, Vienna, Zürich

Teaching

Undergraduate Courses: Cooperative Game Theory, Cost-Benefit Analysis, Experimental Economics, Game Theory, Introduction into Economics, Intermediate Microeconomics, Intermediate Macroeconomics, Intermediate Public Economics, Pension Systems, Public Economics, Public Expenditures, Public Goods, Social Choice Theory, Tax Incidence, Theories of Justice

Graduate Courses: Behavioral Economics, Experimental Economics, Game Theory, Graduate Microeconomics, Regulation and Incentives

Other Professional Activities

Regional consultant (since 2008) and Chairperson (since 2009) of the European Winter Meeting of the Econometric Society

Member of the European Standing Committee of the Econometric Society (since 2009)

Co-Editor of the *Journal of Economic Behavior and Organization* (2007-2011)

Associate Editor of the *Journal of Economic Behavior and Organization* (2005-2007)

Editorial Board Member of *Games* (since 2009)

Award

Hicks-Tinbergen Medal 2000 (with Ernst Fehr and Arno Riedl), awarded by the European Economic Association