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NATIONALITY: Italian

EDUCATION:

- 1997-2001 Ph.D. in Economics, University of Warwick
Dissertation: Conflict and Cooperation on Trade and the Environment
Supervisors: John Whalley and Carlo Perroni
- 1996-1997 M.Sc. in Economics, University of Warwick
- 1994-1996 M.A. in International Relations, Johns Hopkins University,
School of Advanced International Studies (SAIS)
- 1990-1994 Degree *summa cum laude* in Political Science, University of Bologna

ACADEMIC POSITIONS:

- 2003-present Associate Professor of Economics
ECARES, Université Libre de Bruxelles
- 2004-present FNRS Research Associate
- 2002-2003 Research Fellow, RTN on Trade, Industrialization and Development
ECARES, Université Libre de Bruxelles
- 2001-2002 Research Fellow, Center for the Study of Globalisation and Regionalisation
University of Warwick

OTHER POSITIONS:

- Director of Economic Research, Institute of European Studies, ULB
- Research Fellow, CEPR International Trade and Regional Economics program
- Member of the Scientific Board, Midwest International Economics Group
- Member of the Scientific Board, European Trade Study Group
- Team leader, PEGGED research network on Global Economic Governance
- Editorial Advisor, *Canadian Journal of Economics* (since 2011)
- Member of the Panel, *Economic Policy* (2012-2013)

SELECTED PUBLICATIONS:

“Fast Track Authority and International Trade Negotiations” (with Giovanni Facchini and Maurizio Zanardi), forthcoming, *American Economic Journal: Economic Policy*.

“Trade Liberalization and Organizational Change” (with Patrick Legros and Andrew Newman), forthcoming, *Journal of International Economics*.

“Reciprocal versus Unilateral Trade Concessions for Developing Countries” (with Carlo Perroni), forthcoming, *Canadian Journal of Economics*.

“Trading Cultures: Appellate Body Report on China – Audiovisuals” (with Joost Pauwelyn) *World Trade Review* 10 (2011), 95-118.

“India – Additional and Extra-Additional Duties on Imports from the United States” (with Jan Wouters), *World Trade Review* 9 (2010), 265-272.

“Policymakers’ Horizon and the Sustainability of International Cooperation” (with Nicolas Sahuguet), *Journal of Public Economics* 93 (2009), 549–558

“Do Credible Domestic Institutions Promote Credible International Agreements?” (with Carlo Perroni), *Journal of International Economics* 79 (2009), 160-170.

“The EU Common Commercial Policy and Global/Regional Trade Regulation,” in M. Telò (ed.), *The European Union and Global Governance*, Routledge Publishers, 2009.

“Is Partial Tax Harmonization Desirable?” (with Carlo Perroni and Ray Riezman), *Journal of Public Economics* 92 (2008), 254-267.

“Conditionality, Separation, and Open Rules in Multilateral Institutions” (with Carlo Perroni), in J.C. Hartigan (ed.), *Handbook of International Trade: Economic and Legal Analysis of Laws and Institutions*, Oxford, U.K. and Cambridge, MA: Blackwell Publishers, 2005.

“Green Lobbies and Transboundary Pollution in Large Open Economies”, *Journal of International Economics* 59 (2003), 399-422.

“Green and Producer Lobbies: Competition or Alliance?,” in S. M. Murshed (ed.), *Issues in Positive Political Economy*, London, U.K. and New York, N.Y.: Routledge Publishers, 2002.

“Issue Linkage and Issue Tie-in in International Negotiations” (with Carlo Perroni), *Journal of International Economics* 57 (2002), 423-447.

WORKING PAPERS:

“Trade Policy and Firm Boundaries” (with Laura Alfaro, Harald Fadinger and Andrew Newman), NBER Working Paper 16118 and CEPR Discussion Paper 7899. Under review.

“Democratic Peace and Electoral Accountability” (with Nicolas Sahuguet and Maurizio Zanardi), CEPR Discussion Paper No. 6908. Under review.

“Policymakers’ Horizon and Trade Reforms” (with Giovanni Facchini and Maurizio Zanardi), CEPR Discussion paper 8561. Under review.

“Multi-Trait Matching and Intergenerational Mobility: A Cinderella Story” (with Natalie Chen and Carlo Perroni), CEPR Discussion Paper 8605. Under review.

WORK IN PROGRESS:

“The Internationalization Process of Firms: from Exports to FDI” (with André Sapir and Maurizio Zanardi)

“Open to Goods, Closed to People?” (with Giovanni Facchini, Max Steinhardt and Maurizio Zanardi)

“The Greening Effect of Elections” (with Adeline Mertens and Maurizio Zanardi)

“Protectionism and the Global Fragmentation of Production” (with Emilie Blanchard, Chad Bown, and Maurizio Zanardi)

AWARDS:

2012-2014 FNRS Incentive Grant for Scientific Research (MIS)

2008-2012 PEGGED research grant from the European Commission

2008-2009 BNB research grant (with Maurizio Zanardi), FNRS research grant

2007-2011 TOM research and training grant from the European Commission

2005-2007 ESRC research grant (with Natalie Chen and Carlo Perroni)

2005-2006 FNRS research grant

1998-2001 ESRC Graduate Research Award, University of Warwick Graduate Award

OTHER ACADEMIC ACTIVITIES:

Member American Economic Association, European Economic Association

Refereeing Journal of Political Economy, Quarterly Journal of Economics, Review of Economic Studies, International Economic Review, Economic Journal, Journal of the European Economic Association, Journal of International Economics, Journal of Public Economics, Journal of Development Economics, Canadian Journal of Economics, Economics and Politics, Public Choice, B.E Journals of Economic Analysis and Policy, Economic Theory, Economic Inquiry, Environmental and Resource Economics, Journal of Environmental Economics and Management, Journal of Public Economic Theory, International Economic Journal, Recherches Economiques de Louvain, Review of International Economics.

SEMINARS AND CONFERENCES PRESENTATIONS (since 2005)

- 2011 Seminars at MIT, Graduate Institute of International and Development Studies in Geneva, ETH Zürich, University of Nottingham, Universidade do Minho, Università di Milano-Bicocca, Paris School of Economics, and Boston University. CEPR conference on Politics, Information and the Macroeconomy at CREI, ALI conference at the World Trade Organization, CEPR ERWIT meeting at the University of Nottingham, CEPR Conference on Globalization, Investment and Services Trade at Stockholm University, ETSG Annual conference at the University of Copenhagen, MWIEG meeting at Vanderbilt University, NBER Summer Institute in Political Economy.
- 2010 Seminar at London School of Economics, Center for Operations Research and Econometrics (CORE), and University College Dublin. CEPR Workshop on The Political Economy of Economic Development, MWIEG meeting at Northwestern University, Stanford Institute for Theoretical Economics (SITE): The Economic Analysis of Trade Agreements, conference on International Trade: Threats and Opportunities in a Globalised World at the Belgian National Bank, ALI conference at the World Trade Organization, ETSG Annual conference at the University of Lausanne, First GRASP Research & Policy Workshop, Workshop on Transatlantic Perspectives for Global Economic Recovery, Hitotsubashi COE/RES Conference on International Trade and FDI in Tokyo, NBER Summer Institute on Political Economy.
- 2009 Seminar at the Paris School of Economics. CEPR ERWIT meeting in Madrid (CEMFI), CEPR European Summer Symposium in Economic Theory in Gerzensee, Workshop on the New Political Economy of Trade at EUI, SAET conference in Ischia, MWIEG 2009 Spring meeting at the University of Iowa, ALI conference at the World Trade Organization, ETSG annual conference at the University of Rome Tor Vergata. NBER Summer Institute on International Trade and Investment.
- 2008 Seminars at Oxford University, Boston University, Warwick University, Nottingham University, Johns Hopkins University (SAIS), Georgetown University, Maryland University, and the World Bank. Annual Meeting of the American Economic Association in New Orleans, NBER Workshop on International Trade and Organizations, LdA Conference on Outsourcing and Migration, MWIEG Fall meeting at OSU, NEUDC annual meeting in Boston, CEPR workshop on Conflicts, Globalization and Development in Paris, Conference on Reputations and International Agreements at Princeton University.
- 2007 CEPR ERWIT meeting at Kiel Institute for the World Economy, ETSG annual conference at the University of Athens, MWIEG meeting at the University of Michigan.
- 2006 Seminars at Boston College and Tilburg University. MWIEG meeting at Purdue University, CEPR conference on Trade, Industrialization and Development, annual meeting of the European Economic Association in Vienna, Workshop on Special and Differential Treatment at the Graduate Institute of International and Development Studies in Geneva, CEPR ERWIT meeting at the Joint Vienna Institute.
- 2005 Seminars at Princeton University, Boston University, Tinbergen Institute, and Center for Operations Research and Econometrics (CORE). CESifo Conference on Global Economic Negotiations at Venice International University, CEPR ERWIT meeting at Tinbergen Institute, MWIEG meeting at Vanderbilt University, annual meeting of the American Economic Association in Philadelphia.